



Tomato

TOMATO BULLETIN

February 22, 2022

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- 2022 Organic Price Agreement

Dear Tomato Grower:

2022 Organic Price Reached with the following Processors:

The CTGA has agreed to **\$165 per ton** with:

Campbells Soup Company
 ConAgra Brands, Inc.
 Del Monte Foods, Inc.
 Escalon Premier Brands, Inc.
 Ingomar Packing Company
 Los Gatos Tomato Products
 Neil Jones Food Company

The organic agreement includes same excess tonnage clause as last year and is the following:

- Excess Tonnage: Canner and Member will mutually agree on the minimum tons per acre of organic tomatoes to be purchased by canner. Canner has first right of refusal to purchase any excess organic tons at the price set forth in this agreement. With respect to any excess organic tons that Canner does not purchase on these terms. Member has the right to try and sell such excess tonnage to another buyer for organic price. For any excess tonnage Member cannot sell another buyer of organic tomatoes, Canner will buy all such unsold excess organic tonnage at the 2022 price negotiated between the Association and Canner for conventional processing tomatoes.
- The remaining terms are the same as the previous year.

We will continue to negotiate with Morning Star to reach resolution on the 2022 Organic Price.

Questions or
 comments?

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