



Tomato

# ***TOMATO UPDATE***

October 27, 2020

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- 2020 Price Agreement Update

***Dear Tomato Grower:***

I wanted to give you a brief update with regards to the 2020 negotiations. This morning Escalon Premier Brands (Kraft Heinz) has agreed to the \$78.50 per ton price with the same Late Season Premiums as last year.

As a recap, the CTGA has reached a price agreement with the following processors for the 2020 season at \$78.50 per ton with the same Late Season Premiums as last year:

- ConAgra Brands
- Los Gatos Tomato Products
- Del Monte Foods
- Ingomar Packing Company
- Campbell's Soup Company
- Stanislaus Food Products
- Escalon Premier Brands

As of this writing, we have not reached agreement with two processors at the \$78.50 price agreed upon by the seven processors listed above for the 2020 season.

- The Morning Star Packing Company
- The Neil Jones Food Company

Morning Star has filed for conciliation with CTGA and conciliation has been ordered by the CDFA. The CTGA has also begun the process of filing for conciliation with Neil Jones. We will continue to meet and discuss with the two processors until resolution is reached.

The CTGA Board of Directors is 100% committed to a minimum of \$78.50 per ton (the industry price) for 2020. If you should have any questions or comments regarding the conciliation process or anything else, please don't hesitate to call me. Office 916-925-0225 or my cell 916-335-0677.

Questions or comments?

Please contact  
Mike Montna

President/CEO

Phone 916-925-0225

Cell 916-335-0677

**CTGA**

2600 River Plaza Dr

Suite 210

Sacramento, CA

95833

[ctga@sbcglobal.net](mailto:ctga@sbcglobal.net)

[www.ctga.org](http://www.ctga.org)

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@ CalTomatoGrwers