



Tomato

TOMATO BULLETIN

January 21, 2021

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- 2021 Organic Price Agreement

Dear Tomato Grower:

2021 Organic Price Reached with the following Processors:

The CTGA has agreed to **\$136 per ton** with:

Neil Jones Food Company
 Los Gatos Tomato Products
 Ingomar Packing Company
 ConAgra Brands, Inc.
 Del Monte Foods, Inc.
 Escalon Premier Brands, Inc.
 Campbells Soup Company

Also, CTGA has reached agreement with Pacific Coast Producers at \$150 per ton.

Term changes included in the agreement:

- Double dock on green after 3%
- Processor and grower mutually agree on tons per acre. Processor has first right of refusal on excess ton. If processor does not need tons, grower can try and move them to others for organic price. If grower cannot find another organic home, the contracting processor will take tonnage at conventional price to be used in conventional pack.
- The remaining terms are the same as the previous year.

We will continue to negotiate with Morning Star to reach resolution on the 2021 Organic Price.

Questions or
 comments?

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