CALIFORNIA



August 4, 2023

In this issue:

Dear Tomato Grower:

2023 Organic Price Agreement

2023 Organic Price Reached with ALL Processors:

The CTGA has agreed to **\$190 per ton** with:

Campbells Soup Company ConAgra Brands, Inc. Del Monte Foods, Inc. Escalon Premier Brands, Inc. Ingomar Packing Company Los Gatos Tomato Products The Morning Star Packing Company Neil Jones Food Company

The organic agreement includes same excess tonnage clause as last year and is the following:

- Excess Tonnage: Canner and Member will mutually agree on the minimum tons per acre of organic tomatoes to be purchased by canner. Canner has first right of refusal to purchase any excess organic tons at the price set forth in this agreement. With respect to any excess organic tons that Canner does not purchase on these terms. Member has the right to try and sell such excess tonnage to another buyer for organic price. For any excess tonnage Member cannot sell another buyer of organic tomatoes, Canner will buy all such unsold excess organic tonnage at the 2023 price negotiated between the Association and Canner for conventional processing tomatoes.
- The remaining terms are the same as the previous year.

Questions or comments? Please contact Mike Montna President/CEO Phone 916-925-0225 Cell 916-335-0677

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