

January 27, 2023

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- **2023 Price Agreement Reached**

Dear Tomato Grower:

2023 Price Agreement Reached with the following Processors:

The CTGA has agreed to **\$138.00 per ton** for 2023 with:

1. Campbells Soup Company
2. ConAgra Brands, Inc.
3. Del Monte Foods, Inc.
4. Escalon Premier Brands, Inc.
5. Ingomar Packing Company
6. Los Gatos Tomato Products
7. San Benito Food/Tomatek
8. Stanislaus Food Products

CTGA considers \$138.00 to be a fair and reasonable Base Price for the industry, growers, and processors alike. This represents a 31.4% increase from 2022. The Board also felt it was important to set the price to provide the growers certainty for 2023.

There will also be an increase in late season premiums for 2023. They are as follows (paid on delivered ton basis same as last year):

Dates	2022	2023
9/15 – 9/21	\$2.00	\$3.00 per net ton
9/22 – 9/28	\$4.00	\$5.00 per net ton
9/29 - 10/5	\$8.00	\$10.00 per net ton
10/6 – 10/12	\$12.00	\$14.00 per net ton
10/13 - end	\$16.00	\$18.00 per net ton

The rest of the terms are the same as the 2022 master agreement.

We will continue our discussion with the remaining processor seeking to reach agreement in a timely manner.

Questions or comments?

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