



# TOMATO BULLETIN

June 30, 2016

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**Dear Tomato Growers:**

**NASS Intentions for 2016 Reduced to 13.0mm tons, From January Estimate of 13.2mm tons:**

On May 27, 2016, the CDFA released the latest crop intentions for this year at 13.0 mm tons on 262m acres. This would represent a projected yield of 49.62 TPA for this year.

Below is an acreage comparison by County:

<u>County</u>	<u>2015</u>	<u>2016</u>	<u>% Change</u>
Contra Costa	3,400	2,800	-17.6%
Fresno	89,900	80,800	-10.1%
Kern	14,500	14,800	2.1%
Kings	26,500	28,100	6.0%
Merced	28,300	22,000	-22.3%
Sacramento	4,200	2,400	-42.9%
San Joaquin	34,400	23,500	-31.7%
Solano	11,300	10,100	-10.6%
Stanislaus	8,600	8,400	-2.3%
Sutter	12,300	11,300	-8.1%
Yolo	38,500	37,500	-2.6%
<u>Other</u>	<u>27,100</u>	<u>20,300</u>	<u>-25.1%</u>
<b>Total</b>	<b>299,000</b>	<b>262,000</b>	<b>-12.4%</b>
<b>TPA</b>	<b>48.03</b>	<b>49.62</b>	

Questions or comments?

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A few observations about the latest intentions report:

- The latest estimate is 5,000 acres less than the January forecast of 267,000 acres.
- Tonnage reduced from January's forecast of 13,200,000 tons to 13,000,000 tons.
  - This is 1,500,000 tons lower than 2015's May intention number.
- The 49.62 tons per acre number would represent a record for our industry. In fact it would be 1.02 TPA higher (representing 267,240 tons) more than our best year of 2012, which amounted to a yield of 48.6 Tons/Acre.

**The 2016 Harvest Is Underway:**

Harvest began on June 24<sup>th</sup> in the Southern growing area. A total of 4,850 tons was harvested for the week ending 6/25/2016 and the estimate for this week (weekending 7/2/2016) is for 61,750 tons to be harvested. The majority of these tons represent organic production and we have begun some conventional at the end of this week. Harvest is scheduled to begin in the northern part of the State around July 12<sup>th</sup>. Reports coming in from the field are that the crop looks average regarding production volume and quality, but things are just getting started at this point.

**World Crop Update:**

The WPTC released its latest 2016 World Tomato Crop Estimate of 38.1mm metric tons. This represents a decrease of 3.287mm metric tons from last year's crop of 41.384mm metric tons (7.9% reduction). A crop of 38.1mm tons represents a number that is slightly below reported world consumption of 39mm-40mm tons. This is definitely a step in the right direction heading into the harvesting season for most of the worlds producing areas. Some of the major changes from last year are (all numbers in metric tons):

	<u>2015</u>	<u>2016</u>	<u>Difference</u>
China	5.6	5.0	-.6
Spain	3.028	2.600	+.428
California	13.025	11.793	-1.232
Portugal	1.660	1.300	-.360
Italy	5.393	5.000	-.393

We will continue to monitor and update as the season progresses.

**CLFP June Inventory Report:**

	<u>2013-2014</u>	<u>2014-2015</u>	<u>2015-2016</u>	<u>15 vs 16</u>
June 1 Inventory (Prior Year)	5,247,000	4,024,000	5,017,000	+25%
Pack	<u>12,644,000</u>	<u>14,637,000</u>	<u>14,755,000</u>	+1%
Total Supply	17,891,000	18,661,000	19,772,000	+1%
June 1 Inventory	<u>4,024,000</u>	<u>5,017,000</u>	<u>6,981,000</u>	+39%
12 Month Disappearance	13,867,000	13,644,000	12,790,000	-6%
Monthly Disappearance	1,156,000	1,137,000	1,066,000	-6%

- Total movement for the year was down 6%.
- The 12 month disappearance is down 7.8% from two years ago.
- Paste exports continue to feel the impact of the strengthening Dollar versus the Euro and have decreased an estimated 14% from the previous year.
  - Paste exports represented an estimated 21.7% of our total movement for last year. This compares to 23.7% in 2014/2015 and 25.3% in 2013/2014.
- It should be noted that the reported inventory of does not necessarily mean that there is currently that amount for “sale”. Some of this volume has been contracted/committed to customers. This report reflects inventory on hand that is owned by the processors. Product moves out of inventory when it is actually paid for by a customer and it is not on the processors books.

**Extend Ag Available to CTGA Members:**

CTGA has an agreement with Cultura Technologies Inc. to provide the ExtendAg Grower Delivery Reporting (GDR) program to CTGA grower members.

CTGA will continue the service for 2016: provide each member with access to the Platinum Service level, the transaction fee and two concurrent user fees. Our member will be responsible to pay for each additional user license in excess of two that are requested.

If you have not already done so, please indicate that you are a CTGA Grower Member on the Grade Access Form and **FAX to PTAB (530) 759-7504**. The form follows>>>



## 2016 GRADE ACCESS FORM

2016 GROWER INFO ACCESS Please fill out one form for each grower entity and **FAX (530) 759-7504** to us at least 7 days before you wish to access information from the grade stations. Thank you.

Grower Name: \_\_\_\_\_

Grower Address: \_\_\_\_\_

City, State, ZIP: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**Please check here if you are a CTGA Grower Member** and want PTAB to share your load information with the California Tomato Growers Association.

I want PTAB to send my grower code and password to the above address or fax number. **(PTAB will assign your 2016 password).**

\_\_\_\_\_  
Print Name of Grower Representative

\_\_\_\_\_  
Signature of Grower Representative

\_\_\_\_\_  
Date

If you have had problems in the past with multiple grower numbers or any other issues, please call us at (530) 759-7501 as soon as possible so we can try to solve the problem before the season starts.

**Our FAX number is (530) 759-7504**

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**PTAB will fill in the following and FAX the information back to you:**

Grower Code: \_\_\_\_\_

Password: \_\_\_\_\_

**(Passwords are two lower-case letters- no space – followed by four numbers)**