



TOMATO BULLETIN

July 24, 2017

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Dear Tomato Growers:

NASS Intentions for 2017 Increased to 11.8mm tons, From January Estimate of 11.6mm tons:

In June, the CDFA released the latest crop intentions for this year at 11.8 mm tons on 235m acres. This would represent a projected yield of 50.2 TPA for this year.

Below is an acreage comparison by County:

<u>County</u>	<u>2016</u>	<u>2017</u>	<u>% Change</u>
Colusa	14,400	13,100	-9.0%
Fresno	80,000	79,800	-0.3%
Kern	14,900	9,100	-38.9%
Kings	27,200	25,000	-8.1%
Merced	23,000	16,900	-26.5%
Sacramento	2,200	1,000	-54.5%
San Joaquin	23,200	20,700	-10.8%
Solano	10,400	8,600	-17.3%
Stanislaus	7,600	6,300	-17.1%
Sutter	11,000	8,100	-26.4%
Yolo	36,000	35,400	-1.7%
<u>Other</u>	<u>11,400</u>	<u>11,000</u>	<u>-3.5%</u>
Total	262,000	235,000	-10.3%
TPA	48.27	50.2	

Questions or comments?

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A few observations about the latest intentions report:

- The latest estimate is stating the 235,000 acres that were reported in January, but we are estimating we will get 200m more tons off those acres.
- The 2017 estimate shows a continuing reduction of tonnage in order to better align production with movement while working to decrease current inventory levels.
 - The 2017 estimated TPA of 50.2 tons per acre number would represent a record for our industry.
- Current expectations are that ultimately this crop will be closer to 11 million tons that 12 million tons.

The 2017 Harvest Is Underway:

Harvest began on July 6 compared to June 24 last year in the Southern growing area. As of week ending 7/22, a total of 1,032,020 tons have been harvested year to date. For week ending 7/29 a total of 868,000 tons are estimated to be harvested. By the end of this week, we will be approximately 1,050,000 tons behind from a year ago, at this time. This is mainly because of the delayed plantings due to the extended period of rainfall in the spring. Reports from the field are that yields overall are close to contract and that the quality is good at this time. There is still concern about the impacts the heat may have had on the later part of the crop with regards to potential yield.

CLFP June Inventory Report:

	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>2016-17</u>	<u>Difference</u>
Beginning Inventory June 1	5,247,000	4,024,000	5,017,000	6,981,000	+39%
Pack	12,644,000	14,637,000	14,755,000	13,190,000	-11%
Total Supply	17,891,000	18,661,000	19,772,000	20,171,000	+2%
June 1 Inventory	4,024,000	5,017,000	6,981,000	7,669,000	+10%
12 Month Disappearance	13,867,000	13,644,000	12,790,000	12,502,000	-2%
Monthly Disappearance	1,156,000	1,137,000	1,066,000	1,042,000	-2%

Total movement for the year was down 2% from the previous year.

- The 12-month disappearance is down 8.4% from two years ago.
- Paste export numbers stayed basically flat from the previous year with approximately 2.73 mm tons versus last year's 2.77mm tons.
 - Paste exports represented an estimated 21.6% of our total movement for last year. This compares to 21.7% in 2015/2016, 23.7% in 2014/2015 and 25.3% in 2013/2014.
- Based on these sales trends, many believe that next year's pack number will need to decrease further in order to bring supply and demand more into balance.

Extend Ag Available to CTGA Members:

CTGA has an agreement with Cultura Technologies Inc. to provide the ExtendAg Grower Delivery Reporting (GDR) program to CTGA grower members.

CTGA will continue the service for 2017: provide each member with access to the Platinum Service level, the transaction fee and two concurrent user fees. Our member will be responsible to pay for each additional user license in excess of two that are requested.

If you have not already done so, please indicate that you are a CTGA Grower Member on the Grade Access Form and **FAX to PTAB (530) 759-7504**. The form follows on the next page>>>



2017 GRADE ACCESS FORM

2017 GROWER INFO ACCESS Please fill out one form for each grower entity and **FAX (530) 759-7504** to us at least 7 days before you wish to access information from the grade stations. Thank you.

Grower Name: _____

Grower Address: _____

City, State, ZIP: _____

Contact Person: _____

Phone #: _____ Fax #: _____

E-Mail Address: _____

_____ **Please check here if you are a CTGA Grower Member** and want PTAB to share your load information with the California Tomato Growers Association.

I want PTAB to send my grower code and password to the above address or fax number. **(PTAB will assign your 2017 password).**

Print Name of Grower Representative

Signature of Grower Representative

Date

If you have had problems in the past with multiple grower numbers or any other issues, please call us at (530) 759-7501 as soon as possible so we can try to solve the problem before the season starts.

Our FAX number is (530) 759-7504

PTAB will fill in the following and FAX the information back to you:

Grower Code: _____

Password: _____

(Passwords are two lower-case letters- no space – followed by four numbers)