



April 15, 2016

In this issue:

- CTGA 2016 Price Agreement Update
- World Processing Tomato Council Releases World Crop Forecast
- CLFP Releases March Inventory Report
- US Paste Exports
- 2016 Grower Access Form

Dear Tomato Growers:

CTGA 2016 Price Agreement Update:

At this time, the CTGA has reached a price agreement with all processors except Olam. We continue the Conciliation process that Olam requested in January. We hope to have resolution soon, as there is another session scheduled for the end of this month. We want to make it clear, that we will continue with whatever process or avenue available, to ensure that Olam pays CTGA members the price that has been agreed to by the rest of the industry for the 2016 crop.

A recap of the 2016 price is below:

Base Price: \$72.50 per ton

Late Season Premiums:

- | | | |
|-------------------------------------|---------|---------|
| • September 15 - September 21 | \$3.00 | per ton |
| • September 22 - September 28 | \$6.00 | per ton |
| • September 29- October 5 | \$9.00 | per ton |
| • October 6 – October 12 | \$12.00 | per ton |
| • October 13 through end of harvest | \$15.00 | per ton |
- All Late Season Premiums will be paid on a delivered ton basis, the same as last year.

Remaining terms are the same as 2015.

World Processing Tomato Council Releases World Crop Forecast:

At a recent meeting last month, the WPTC released its first forecast of 39.4 million metric tons for 2016. This is 4.8% lower than last year's production of 41.4 million metric tons. The WPTC will continue to update this number as the season progresses. With the current market and supply situation, there are some who feel this number may be slightly lower as time goes on. A 39.4 million ton world crop would be very close to projected worldwide disappearance numbers.

Questions or comments?

Please contact

Mike Montna

President/CEO

Phone 916-925-0225

Cell 916-335-0677

CTGA

2300 River Plaza Drive

Suite 100

Sacramento, CA 95833

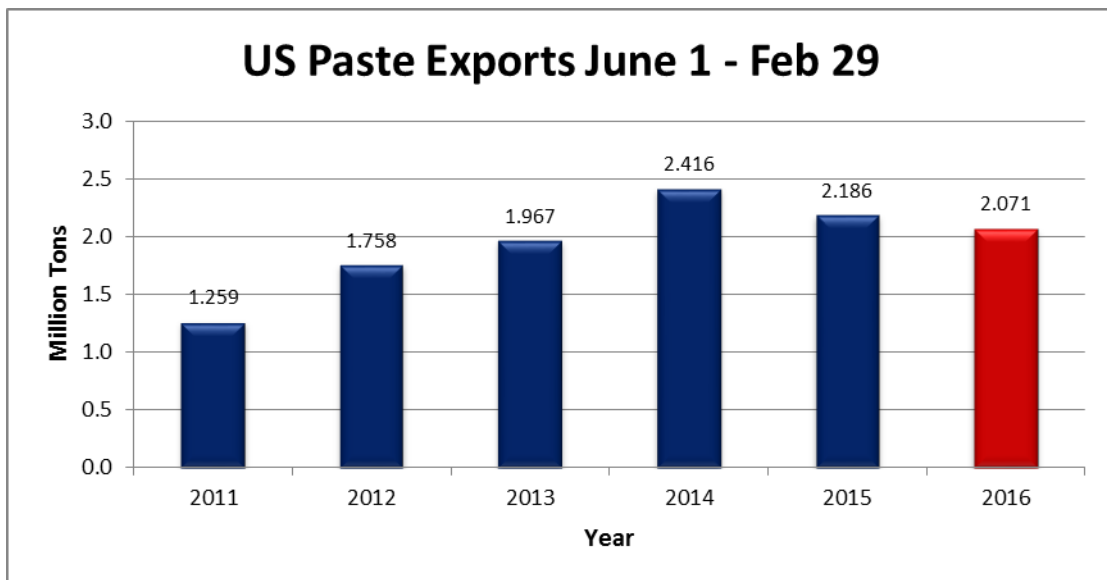
ctga@sbcglobal.net

www.ctga.org

CLFP Releases March Inventory Report:

	<u>2011-12</u>	<u>2012-13</u>	<u>2013-14</u>	<u>2014-15</u>	<u>2015-16</u>	<u>Difference</u>
Beginning Inventory June 1	6,252,000	5,582,000	5,247,000	4,024,000	5,017,000	+25%
Pack	12,396,000	13,187,000	12,644,000	14,637,000	14,755,000	+1%
Total Supply	18,648,000	18,769,000	17,900,000	18,661,000	19,772,000	+6%
March 1 Inventory	8,621,000	8,412,000	7,281,000	7,791,000	9,535,000	+22%
9 Month Disappearance	10,027,000	10,345,000	10,610,000	10,870,000	10,237,000	-6%
Monthly Disappearance	1,114,000	1,149,000	1,179,000	1,208,000	1,137,000	-6%

- The March first, nine month disappearance levels are reported to be 6% lower than the previous year. As you can see from the chart below exports are down approximately 115,000 tons from last year over the same time period.
- Based on historical movement our June 1 inventory should be approximately 6,500,000 tons.
- Twenty percent of our total volume is currently going to export sales.





2016 GROWER INFO ACCESS

Please fill out **one form for each grower entity** and mail or fax it back to us at least 7 days before you wish to access information from the grade stations. Thank you.

Grower Name: _____

Grower Address: _____

City, State, ZIP: _____

Contact Person: _____

Phone #: _____ Fax #: _____

E-Mail Address: _____

Please check here if you are a CTGA member

I want PTAB to send my grower code and password to the above address or fax number **(PTAB will assign your 2016 password)**.

Print Name of Grower Representative

Signature of Grower Representative

Date

If you have had problems in the past with multiple grower numbers or any other issues, please call us at (530) 759-7501 as soon as possible so we can try to solve the problem before the season starts. **Our fax number is (530) 759-7504.**

PTAB will fill in the following and fax the information back to you:

Grower Code: _____

Password: _____

(Passwords are two lower-case letters (no space) – followed by four numbers)